



It's all about connections

ABD has worked with the recruiting and staffing industry since 1982. A true leader in the recruiting software & staffing software industry, ABD has always been the best in **service, innovation** and **reassurance**. But we're not just about software; ABD puts people behind our product.

We specialize in personalized service and care about your business. ABD offers innovative recruiting & staffing software products that will help in the success of your business operation. ABD works exclusively with the staffing industry so all of ABD's efforts are focused specifically on the needs of staffing and recruiting professionals.



Ultra-Staff

In recruiting and staffing, it's all about **connections**. Ultra-**Staff** recruiting software can help you connect. Designed for **direct hire, temporary** and **medical staffing** the Ultra-**Staff** software solution offers an engaging set of features.

The feature set can help you to cultivate relationships with your clients and candidates in new and exciting ways. It's not enough to be in contact – you need to be **CONNECTED!**

contact us at: **1.800.944.4223** or
www.abd.net | **sales@abd.net**

Facebook: facebook.com/ultrastaff

ABD Blog: blog.abd.net

Twitter: twitter.com/#!/ABDtweets

Nothing is standard about back office for the staffing industry. That's why ABD's back office is **specifically tailored for the staffing industry**. You'll find features in Ultra-**Staff** back office that you won't find anywhere else. ABD has had years of experience in working with back office for staffing. ABD's recruiting & staffing software solution has helped staffing companies obtain superior results with back office operations – one demo and you'll see why.

To win business firms must take advantage of the payback that current technology has to offer. Clients and candidates demand self-service tools; recruiters sift through massive amounts of resumes on job boards and other internet resources; and firms are posting job orders to job boards, websites and social networking sites. Ultra-**Staff's** recruiting & staffing software **Web Suite** can help you address all of these needs.



Ultra-**Staff** front office is an intense but simple to use recruiting software solution for your business. Imagine having a host of great features with effortless movement throughout the application. Ultra-**Staff** recruiting software suits both the non-technical as well as the most savvy and technically adept user.

Ultra-**Staff** recruiting software is very different from other industry software. Contract staffing and direct hire work harmoniously in Ultra-**Staff**. However, since requirements of each type of placement are different, processes are treated as distinct entities. For example, the temporary job order screen addresses the needs of temporary placement, while the direct hire job order screen specifically adheres to the needs of direct hire. Processes *are not* blended into a “one-size fits all” approach. ABD’s entire recruiting software model aligns with this methodology. For medical staffing, a specific medical overlay is in place in order to cater to the needs of medical staffing.

Ultra-**Staff** recruiting software for front office comes complete with candidate and client management (CRM), job orders, assignment and interview handling. The powerful CRM component features seamless integration to the Daily Planner, text messaging, e-mail, e-mail logging, social networking sites, activity logging and journalized note documentation.

Job orders can be posted from Ultra-**Staff** to sites such as Twitter®, Facebook®, and Careerbuilder®. Candidates can apply to jobs on your website with automatic documentation in Ultra-**Staff** on who applied to jobs.

Candidate resumes can be imported into Ultra-**Staff** from sites such as Careerbuilder®, or your website. Candidate records with skill sets, education and job histories are automatically created through the resume import process. Resumes can also be imported from Outlook® as Ultra-**Staff** can parse through your inbox. This makes candidates available to Ultra-**Staff**’s powerful full text search engine. Use the user-friendly search fields or enter your own Boolean logic for searching.

Ultra-**Staff**’s search capability is boundless. Candidates, Clients, Client Contacts, Job Orders, Interviews and Assignments each have their own powerful search mechanism. You can even design custom fields that are searchable.

Strong client management is essential to procuring new business and maintaining client relationships. The more you know about your customer the better you can serve them. Ultra-**Staff** recruiting software offers an array of information such as skills the client uses, corporate policy, last order date, social networking and website information, e-mail addresses and other important elements. Engage your customers by providing customized service and repeat contact from various mediums.

Other added benefits of using Ultra-**Staff** recruiting software are: Fully customizable ribbon bars; easy shortcut commands; and full integration with Microsoft® products such as Outlook®, Excel®, SQL Server Analysis and Reporting Services®.

Back office operations are significantly enhanced with use of the Ultra-**Staff** Back Office. Streamline operations from time entry, to invoicing, check printing, accounts receivable and sales analysis. Process accounts payable and post to general ledger. The front office is improved as checks, invoices and other back office history is available for use by front office operators who have security rights to access this information.

You can email invoices, direct deposit vouchers and send text messages to employees and customers. Print all appropriate government forms such as W2’s and Quarterly Reports plus perform any electronic document submittal per government specification. Utilize complete government specified EEOC reporting. If you are utilizing Portal, then clients and applicants can have access to invoice and paycheck information. Employees can even enter time on the portal and clients can approve. Using a payroll service? All timecard information can be interfaced to your payroll service.

Working with ABD

When you decide that Ultra-**Staff** is the correct solution for your company, you are assigned an account manager who will work with you throughout your pre-installation phase and beyond. The pre-installation process is a very important planning stage for implementation of your software solution. Your ABD account manager works closely with you so that the implementation phase is well planned and efficient. Your account manager will guide you on everything that you need to prepare and schedule. The account manager will review what needs to be done and provide you with regular updates on timeline, meeting minutes and other important pre-installation items. ABD provides this service to every new customer at no extra charge.



Once installed, you will be taken care of by ABD’s software support department. ABD’s support engineers offer service to you that is unsurpassed by anyone. You will enjoy a friendly voice that is concerned about your needs whenever you call. You will receive free webinars, software updates and be the recipient of quality control calls. You can also get regular software tips as part of ABD’s social networking client communications through Facebook® and LinkedIn®.

The Demo

To see Ultra-**Staff** in action, set up a time for a system demonstration with a knowledgeable ABD Sales Consultant. Your consultant will have you fill out a needs questionnaire so that the demonstration can be customized to your very important requirements. The demonstration will focus on the needs you specify so that your time with ABD will be well spent. **To schedule a demonstration, simply call ABD at 1-800-944-4ABD (4223) or email sales@abd.net.**